

**Code No: 741AA****JAWAHARLAL NEHRU TECHNOLOGICAL UNIVERSITY HYDERABAD****MBA I Semester Examinations, October/November - 2022****MANAGEMENT AND ORGANIZATIONAL BEHAVIOR****Time: 3 Hours****Max.Marks:75**

**Answer any five questions**  
**All questions carry equal marks**

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- 1.a) Define Management. Explain management by objectives.  
b) Explain the required skills and roles of a manager. [8+7]
- 2.a) Describe the evolution of the Management.  
b) Explain the F.W Taylor's scientific management theory. [7+8]
- 3.a) What are different types of plans? Explain in brief.  
b) Explain the steps involved in Goal setting process. [7+8]
- 4.a) What are the different types of decisions?  
b) Elucidate decision making styles. [8+7]
- 5.a) Depict the functional based organization structure of any organisation.  
b) What is a span of control and authority in designing Organisation structure? [7+8]
- 6.a) What is controlling? Describe whether controlling comes first or Planning.  
b) What are the different types of Control? [7+8]
- 7.a) Write the concept of organisational behaviour and importance of OB.  
b) Explain the factors influence in perceptual process. [8+7]
- 8.a) What is Leadership? Explain the styles of leadership.  
b) Describe the Maslow's needs of hierarchy theory of motivation. [8+7]

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